

TD Bank Group Quick Facts

Our Strategy

Proven Business Model

- **Leading Customer Franchises**
- **Strong Balance** Sheet with **Conservative Risk Appetite**
- Consistent and **Predictable Earnings Growth**

Forward-Focused

- Reimagining **Financial Services**
- **Delivering OneTD**
- Investing for Growth

Purpose-Driven

- Relentless **Customer Focus**
- **Diverse Talent and Inclusive Culture**
- Creating a Sustainable Future

Key Metrics (as at January 31)	2024	2023
Total Assets	\$1,911 B	\$1,927 B
Total Deposits	\$1,181 B	\$1,221 B
Total Loans	\$904 B	\$837 B
Assets Under Administration (AUA) ²	\$629 B	\$591 B
Assets Under Management (AUM) ²	\$489 B	\$461 B
Common Equity Tier 1 Capital Ratio ³	13.9%	15.5%
Full Time Employees⁴	103,179	99,999
Total Retail Locations	2,238	2,221
Market Capitalization	\$145 B	\$168 B

Credit Ratings⁵	Moody's	S&P	Fitch	DBRS
Rating (Deposits/Counterparty) ⁶	Aa1	AA-	AA	AA (high)
Rating (Legacy Senior) ⁷	Aa2	AA-	AA	AA (high)
Rating (Bail-in Senior)8	A1	Α	AA-	AA
Outlook	Stable	Stable	Stable	Stable

- The Bank prepares its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), the current generally accepted accounting principles (GAAP), and refers to results prepared in accordance with IFRS as the "reported" results. The Bank also utilizes non-GAAP financial measures referred to as "adjusted" results (i.e., reported results excluding "items of note") and non-GAAP ratios to assess each of its businesses and measure overall Bank performance. Non-GAAP financial measures and ratios used in this presentation are not defined terms under IFRS and, therefore, may not be comparable to similar terms used by other issuers. See "How We Performed" in the Q1 2024 MD&A (available at www.td.com/investor and www.sedar.com), which is incorporated by reference, for further explanation, reported basis results, a list of the items of note, and a reconciliation of adjusted to reported results.
- For additional information about this metric, refer to the Glossary in the Q1 2024 MD&A, which is incorporated by reference.
 This measure has been calculated in accordance with the Office of Financial Institutions Canada's (OSFI's) Capital Adequacy Requirements
- guideline.
 Average number of full-time equivalent staff for the three months ending January 31, 2024 and January 31, 2023.
 Ratings on senior long-term debt of The Toronto-Dominion Bank as at January 31, 2024. Credit ratings are not recommendations to purchase,
- sell, or hold a financial obligation in as much as they do not comment on market price or suitability for a particular investor. Ratings are subject
- sell, or note a financial obligation in as much as they do not comment on market price or suitability for a particular investor. Ratings are subject to revision or withdrawal at any time by the rating organization.

 Represents Moody's Long-Term Deposits Rating and Counterparty Risk Rating, S&P's Issuer Credit Rating, Fitch's Long-Term Deposits Rating and DBRS' Long-Term Issuer Rating.

 Includes (a) Serior debt issued prior to September 23, 2018 and (b) Senior debt issued on or after September 23, 2018 which is excluded from the bank recapitalization "bail-in" regime.
- Subject to conversion under the bank recapitalization "bail-in" regime

Corporate Profile

- Headquartered in Toronto, Canada
- Offers a full range of financial products and services
- More than 27.5 million customers worldwide
- 17.1 million active online and mobile customers

Our Business Segments

- Canadian Personal and Commercial Banking
- U.S. Retail
- Wealth Management and Insurance
- Wholesale Banking

Net Income (C\$MM) (Reported and Adjusted)1



Return on Risk-Weighted Assets²

(Reported and Adjusted)1



Revenue (C\$MM) (Reported and Adjusted)1



TD Bank Group Quick Facts

Q1 2024 Business Segment Performance

(except as noted, figures are in C\$ millions and percentages reflect year-over-year change)
Canadian Personal & Commercial Banking

Net income for the quarter was \$1,785 million, an increase of \$56 million, or 3%. Revenue increased 6%. Net interest income increased 8%, primarily reflecting volume growth. Average loan volumes increased 7%, reflecting 7% growth in personal loans and 8% growth in business loans. **Average deposit volumes** increased 3%, reflecting 6% growth in personal deposits, partially offset by a 2% decline in business deposits. **Net interest margin**^{9,10} was 2.84%, an increase of 6 bps QoQ, primarily due to higher deposit margins. Non-interest income was relatively flat compared with the first quarter last year. Provision for credit losses (PCL) was \$423 million, an increase of \$33 million QoQ. PCL - impaired for the quarter was \$364 million, an increase of \$90 million QoQ. PCL performing was \$59 million, a decrease of \$57 million QoQ. Total PCL as an annualized percentage of credit volume was 0.30%, an increase of 2bps QoQ. Expenses increased 6%, reflecting higher spend supporting business growth including employee-related expenses and technology costs.

Net Income

Revenue \$4,884

> PCL \$423

Expenses \$1,984

Net Income

\$907 US\$670

Revenue

US\$2,587

\$3.503

PCL

\$385

US\$285

\$2,410

Expenses

US\$1,779

Canadian P&C Banking

U.S. Retail U.S. Retail Bank Charles Schwab I&MW

Wholesale Banking

26.3% 20.7% 5.6% 16.1% 5.9%

Active Digital Users¹⁴

Segment Net Income¹³

17.1MM

Enterprise
Digital Users

7.7MM

Active Canadian Mobile Users

5MM

Active U.S. Mobile Users

Common Shares Outstanding¹⁵

For the quarter ended January 31, 2024

1,772.1 million shares

Ticker Symbol

TD

Market Listings

Toronto Stock Exchange (TSX) New York Stock Exchange (NYSE)

Total Shareholder Return⁹

As at January 31, 2024

1 Year -6.9% 3 Years 8.6% 5 Years 6.5% 10 Years

Net income for the quarter was US\$670 million, a decrease of US\$503 million, or 43%. Adjusted10 net income was US\$896 million, a decrease of US\$336 million or 27%. U.S. Retail net income includes contributions from the U.S. Retail Bank and the Bank's investment in Schwab. U.S. Retail Bank net income of US\$526 million decreased US\$425 million, or 45%, primarily reflecting the FDIC special assessment in non-interest expenses, lower revenue and higher PCL. Adjusted 10 net income was US\$752 million, a decrease of US\$258 million, or 26%. Revenue for the quarter decreased 6%. Net interest income decreased 9%, driven by lower deposit volumes and margins, partially offset by higher loan volumes. Net interest margin^{10,11} of 3.03% decreased 4 bps QoQ, due to lower deposit margins reflecting higher deposit costs partially offset by the benefit of higher reinvestment rates. Non-interest income increased 7%, primarily reflecting fee income growth from increased customer activity. Average loan volumes increased 9%. Personal loans increased 11%, reflecting lower mortgage prepayments in the higher rate environment and strong auto originations. Business loans increased 7%, reflecting good originations from new customer growth and slower payment rates. Average deposit volumes decreased 9%, reflecting a 23% decrease in sweep deposits, a 4% decrease in business deposits, and a 1% decrease in personal deposit volumes. PCL for the quarter was US\$285 million, an increase of US\$72 million compared with the prior quarter. PCL - impaired increased US\$52 million QoQ. PCL - performing was a build of US\$6 million, compared with a recovery of US\$14 million in the prior quarter. U.S. Retail PCL as an annualized percentage of credit volume, including only the Bank's share of PCL in the U.S. strategic cards portfolio, was 0.61%, an increase of 15 bps QoQ. Reported expenses increased 18%, reflecting the FDIC special assessment, and higher employee-related expenses, partially offset by acquisition and integration-related charges for the terminated First Horizon transaction in the first quarter last year. On an adjusted basis, non-interest expenses increased 3%, reflecting higher employee-related expenses.

Wealth Management & Insurance

Net income for the quarter was \$555 million, an increase of \$1 million, or relatively flat. Revenue for the quarter increased 8%. Noninterest income increased 8%, reflecting higher insurance premiums and higher fee-based revenue in the wealth management business. Net interest income increased 1%. AUA increased 6%, reflecting market appreciation and net asset growth. AUM increased 6%, reflecting market appreciation. Insurance service expenses were \$1,366 million, an increase of \$202 million, or 17%, reflecting increased claims severity and less favourable prior years' claims development. Expenses increased 4%, reflecting higher variable compensation commensurate with higher revenues, and technology costs.

Net Income \$555

> Revenue \$3.135

Ins. service expenses

\$1,366

Expenses \$1,047

Wholesale Banking

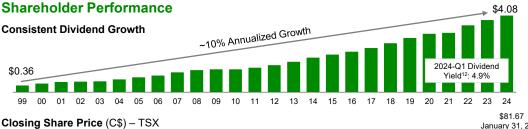
Net income for the quarter was \$205 million, a decrease of \$126 million, or 38%. Adjusted 10 net income was \$298 million, a decrease of \$49 million, or 14%. Revenue for the quarter, including TD Cowen, was \$1,780 million, up 32%, primarily reflecting higher equity commissions, lending revenue primarily from syndicated and leveraged finance, underwriting fees, and trading-related revenue. PCL for the quarter was \$10 million, a decrease of \$47 million compared with the prior quarter. PCL - impaired was \$5 million. PCL performing was \$5 million, a decrease of \$52 million due to prior quarter build. Expenses increased 70%, primarily reflecting TD Cowen and the associated acquisition and integration-related costs and higher variable compensation commensurate with higher revenues as well as a provision of \$102 million taken in connection with the U.S. record keeping matter. On an adjusted basis, noninterest expenses increased 60%.

Net Income \$205

> Revenue \$1.780

> > PCL \$10

Expenses





- Refer to foothold 1 on page 1.

 U.S. Retail segment net interest income and average interest-earning assets used in the calculation of NIM are non-GAAP financial measures. Refer to "Non-GAAP and Other Financial Measures" in the "How We Performed" section and the Glossary in the Q1 2024 MD&A for additional information about these metrics.

 Dividend yield is calculated as the annualized dividend per common share divided by the daily average closing stock price for the quarter.

- For the purpose of calculating contribution by each business segment, earnings from the Corporate segment are excluded. Numbers may not add to 100% due to rounding.
 Enterprise active digital users include Canadian Personal and Commercial Banking, TD WebBroker, MBNA active users, TD Insurance active users, and U.S. Retail. Canadian active mobile users based on Canadian Personal and Commercial Banking. U.S. active mobile users based on U.S. Retail and Small Business Banking.
- 15. Weighted-average number of diluted common shares outstanding

Contact Information